



Please be our guest . . .

ALA
MILE HIGH CHAPTER
A Chapter of the Association of Legal Administrators

AN INVITATION



Mile High Chapter of ALA Annual Educational Retreat

Friday, February 28, 2014 - Saturday, March 1, 2014

The BROADMOOR Hotel

One Lake Avenue, Colorado Springs, Colorado • (719) 577-5777

Sponsored by our Mt. Elbert Business Partners



An educational retreat



to
RE-FOCUS
RE-ENERGIZE
and
RE-AQUAINT
professionally
& personally

Welcome



We look
forward to
seeing you there!

Join us for some R & R . . .

Dear ALA Colleagues and Mile High & Mt. Elbert Business Partners,

Last year's retreat at the Broadmoor was such a hit that we've decided to kick off the New Year right with another round of R & R! Join us as we return to the Broadmoor for the 2014 Mile High Chapter of ALA's Annual Educational retreat. Let us once again provide you not only rest and relaxation, but another opportunity to refresh on educational topics and reacquaint yourself with others.

With the ongoing support of our Business Partners, we are excited to offer an extended program this year, with two different speakers and three different educational tracks. And the best part is that this additional educational opportunity is being offered at the same rate as last year! That's right - there is no price increase to attend this year's retreat! That means you have the opportunity to enjoy a great location once again, more outstanding education and in the company of great colleagues and friends for a nominal fee!

Don't miss out on hearing from best-selling authors and renowned speakers on critical leadership issues needed to effectively manage successful businesses today.

The Professional Development Committee welcomes you to the Broadmoor for your own personalized dose of R & R! Don't miss out! We look forward to seeing you there!

Donnell Kisa, Chairperson
Dea McCart, Co-Chairperson
Michelle Hovland
Tami Lawley
Terri Moore

Speaker & Presentation Topics



Get new ideas
and a
fresh perspective!



"From Rookie to Superstar – Secrets of Getting your Front Line to Perform Better, Work Harder, and Stay Longer"

Presented by Eric Chester, Founder of The Center For Work Ethic Development

Mr. Chester is the leading authority on developing work ethic in post-Generation X'ers and leading the new workforce to achieve at their remarkable potential.

Described by his audiences as "riveting," "mesmerizing," "electrifying," Eric's speaking style has been described as fast-paced, high-energy, fun, and most importantly, actionable. In this presentation, Mr. Chester will provide solid, actionable ideas and tools for:

- Identifying the attitudes, beliefs and behaviors today's emerging workforce needs
- A methodology for how to instill, develop and reinforce the 7 essential work ethics seen as "non-negotiables"
- Seven proven strategies for increasing productivity and performance while decreasing costly absenteeism and turnover



"Effectively Leading Firm Change" and "Negotiation Skills . . . The Art of Getting What You Both Want"

Presented by Peter Barron Stark, Best Selling Author and Founder of Peter Barron Stark Companies

Peter Barron Stark is the founder and President of a nationally recognized management consulting firm aimed at helping to improve performance, enhance relationships, and increase profitability. Mr. Stark is a nationally recognized author and speaker who has been featured in *American Executive Magazine*, *CNN*, *Inc.com*, *Investor's Business Daily*, *Newsweek*, *Selling Power*, *The Miami Herald* and *The New York Times*. In his sessions, Mr. Stark will provide:

- The skills to design and successfully implement organizational change strategies
- Five keys for dealing with personal and organizational change
- Tools to maximize negotiated outcomes
- Three critical factors in creating a win-win outcome
- Ten different types of power to gain or maintain leverage in negotiations

Schedule & Pricing



Come
Rejuvenate & Relax!

Friday, February 28, 2014

12:00 PM – 1:15 PM	Registration (<i>Foyer of the Main Ballroom</i>)
1:15 PM – 1:30 PM	Welcome & Opening Announcements (<i>Main Ballroom</i>)
1:30 PM – 3:00 PM	Session 1: "From Rookie to Superstar"
3:00 PM – 3:15 PM	Break
3:15 PM – 4:30 PM	Session 1 Continued
4:30 PM – 5:30 PM	Annual Membership Meeting - <i>MHC Members Only</i>
5:30 PM – 6:30 PM	Hotel Check-In
6:30 PM – 7:30 PM	Cocktails & Social Hour (<i>Fountain Room of the Terrace Dining Room</i>)
7:30 PM – 9:00 PM	Dinner (<i>Terrace Dining Room</i>)

Saturday, March 1, 2014

7:30 AM – 8:30 AM	Breakfast
8:30 AM – 11:00 AM	Session 2: "Effectively Leading Firm Change"
11:00 AM – 12:00 PM	Hotel Check-Out
12:00 PM – 1:00 PM	Lunch
1:00 PM – 2:30 PM	Session 3: "Negotiation Skills – The Art of Getting What You Both Want"

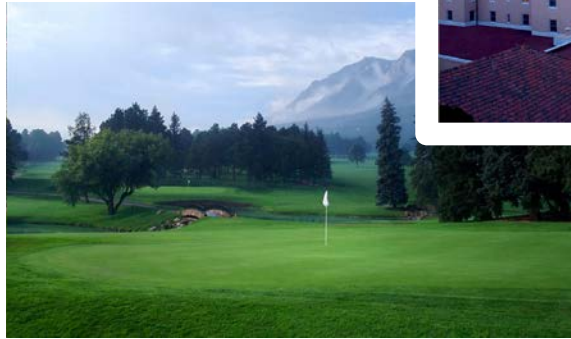
(All Events in the Main Ballroom)

No price increase! The same rates as last year apply!

Special thanks to our Mt. Elbert Business Partners for their support for underwriting this event!

Price	Hotel Room (single occupancy)	Hotel Room (Shared)	Friday Program	Friday Cocktails & Dinner	Saturday Breakfast	Saturday Program & Lunch
ALA Member						
\$125	✓		✓	✓	✓	✓
\$100		✓	✓	✓	✓	✓
\$75			✓	✓	✓	✓
\$50				✓	✓	
Guest						
\$175	✓		✓	✓	✓	✓
\$100		✓	✓	✓	✓	✓
\$50		✓		✓	✓	
\$0		✓				

Things To Do



Take time
out for special
activities!

Register by February 14, 2014 to guarantee your spot!

Late registrations are accommodated on a first come first served basis and require confirmation by the hotel.

Visit www.milehighala.org to register online today!

For questions about registration or the event, contact:
Donnell Kisa ♦ 303-962-7087 ♦ dkisa@milehighala.org

Hotel check-in is 4:00 PM. Check-out is 12:00 PM

Garage Parking - \$16 per day ♦ Valet Parking - \$18 per day

Enhance your visit with any of the activities below. For more information, visit www.broadmoor.com

- ♦ **Golfing** – During February/March, the West course is open for \$75 per person. Please contact the hotel directly to schedule your tee time.
- ♦ **The SPA** – Experience the ultimate in relaxation and rejuvenation with mud baths, aromatherapy, hydrotherapy, facials and more in their state-of-the-art luxury European-style spa. Contact the Spa at (719) 577-5770 to make a reservation.
- ♦ **Tennis** – Enjoy the 3rd greatest tennis resort in the country rated by **Tennis Magazine** with seven beautifully landscaped courts surrounding a hospitality pavilion.
- ♦ **Fly Fishing Guides** – Experience full and half-day guided fly fishing trips to some of Colorado's finest gold medal fly fishing streams.
- ♦ **The Riding Stables at Old Stage** – Enjoy trail rides, riding lessons and carriage & hay rides; owned and managed by Hugh Trabant.
- ♦ **Pikes Peak Cog Railway** – Treat yourself to an unforgettable and panoramic trip on the Pikes Peak Cog Railway, located just 20 minutes away. Open year round with a reduced schedule in the Winter, this 3 hour and 10 minute round trip winds past streams, waterfalls and forests of Pine and quaking Aspen. Above timberline (11,000) and on the Summit, the panorama stretches from the Great Plains to the Continental Divide.